# Migrations & Disaster Recovery as a Service for AWS

· · Creating seamless and hassle-free Migrations & DR experience



## Wanclouds has joined AWS Rapid Migration Program as a Global Partner

## Simplify and Accelerate Cloud Migrations and DR Setup with Wanclouds Innovative Approach

Migrations can be costly, time-consuming, and an unpredictable experience. Wanclouds has introduced a re-imagined approach to create a simple, accelerated, and cost-effective approach to cloud migrations and DR setup. At the heart of this approach is Wanclouds' multi cloud automation and orchestration, called VPC+, as well as its cloud expert and support team. Hence, removing the traditional hurdles and complexities and speeding up the migrations or DR setup process from months to days and hours. Wanclouds has successfully performed over a thousand migrations utilizing this methodology with very high customer satisfaction.

# **Empowering AWS Customers with Wanclouds Comprehensive Service Offerings**

Wanclouds has the following offerings for AWS current and potential customers:

- → Migrations as a Service
- → Disaster Recovery as a Service
- → Cost Optimization as a Service

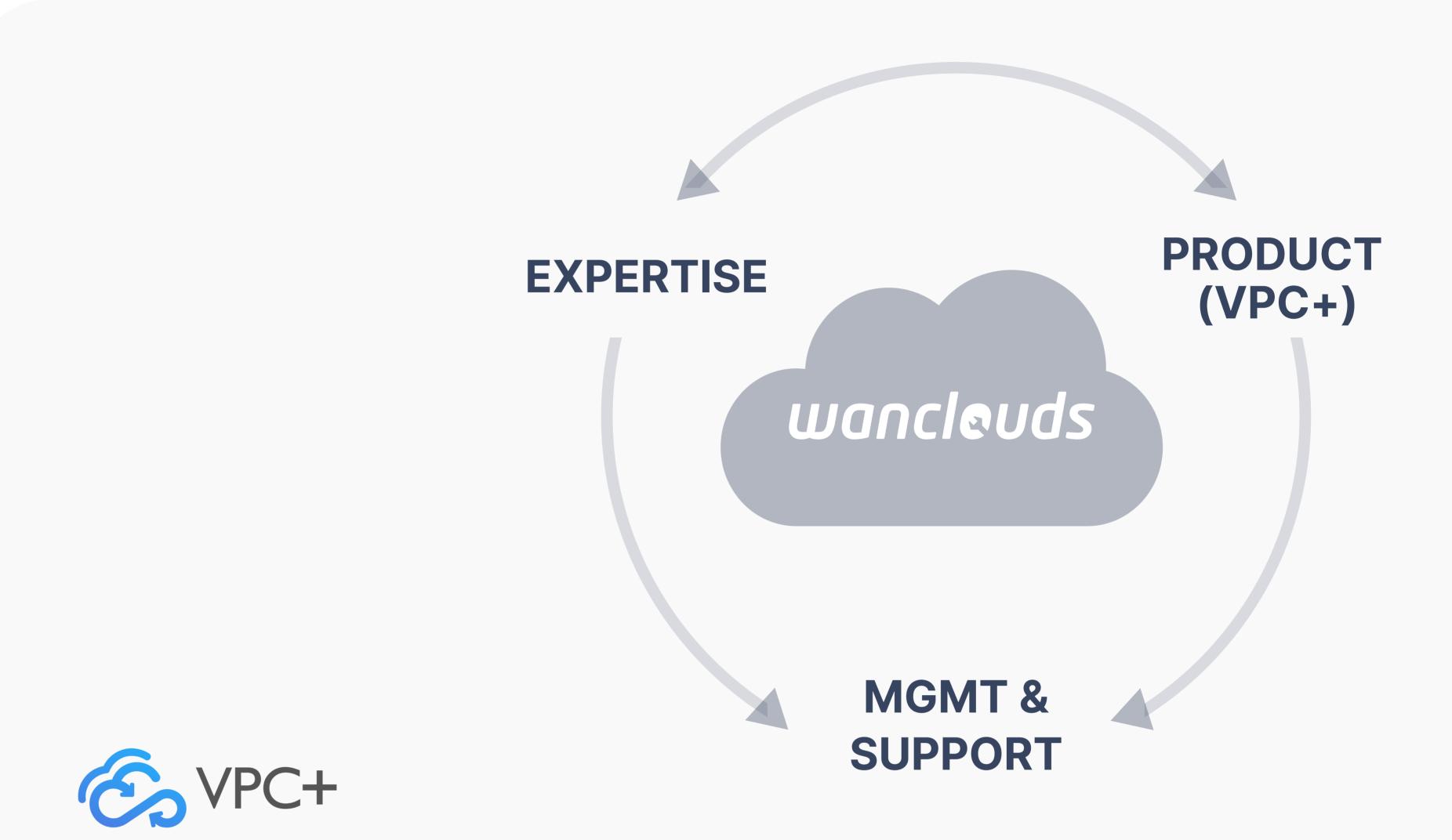
#### Migrations as a Service (MaaS):

This is a managed offering executed by Wanclouds utilizing its automation suite and cloud expert support team. The following tasks are involved:

- → Kick-off
- Project Management
- Discover the source environment
- → Workout migration timeline and schedule
- → Design and Setup the AWS environment (according to AWS best practices)
- Perform lift and shift migration in the least disruptive manner using VPC+
- → Source Operating System (OS) images and softwares needs to be compatible
- → with cloud and supported by AWS
- → Verify that everything is working as expected
- → Customer to facilitate access to the source and AWS environments and actively
- collaborate with Wanclouds
- → Migration tasks are completed within 4-6 weeks
- Post Migration cloud support (Optional)
  - → Options of 1 month, 3 months, 1 year
  - → 8x5 workdays support portal

#### **Migration Price:**

- → \$600 per instance
- → An instance is referred to as a Windows or Linux server of 250GB or less, or a Kubernetes worker node, or a VMware VM, or an SAP app VM of 250 GB or less. This does not include vendor specific Firewalls, Load Balancers or other such appliances.



At the heart of Wanclouds approach is its SaaS application called VPC+ enabling seamless and hassle-free Migrations, Disaster Recovery, and Cost Optimizations. Delivered as a service along with its cloud expert team support

#### Scenarios and resource coverage for migrations:

- → VMware (on-premise) to AWS native VPC
- → SAP workloads on VMware (on-premise) to AWS native VPC
- → SAP HANA Database to AWS
- → VMware (on-premise) to VMware on AWS
- → Red Hat Openshift to Red Hat Openshift on AWS or AWS EKS
- → Kubernetes deployments from on-prem or other public clouds to AWS
- → Linux Servers (RHEL, Ubuntu, CentOS, Suse, Debian versions supported by AWS)
- → Windows Servers (versions supported by AWS)
- Data and Storage

Customer will have to ensure that the source environment OS and Apps are compatible with Cloud (additional efforts and charges will apply for legacy environments and modernization)

#### Why Choose Wanclouds for Migrations:

- → Fast, simple, and accelerated timelines
- → Fixed Price
- → Fully integrated automation suite for migrations, disaster recovery, and cost
- optimization
- → A cloud-native team having performed over a thousand migrations across different environments and clouds
- Comprehensive coverage and integrations including VMware, SAP, HANA, Linux,
- → Windows, Data, Networking, and Kubernetes/Red Hat Openshift
- → Fully managed no need for multiple tools, scripting, or hire expensive consultants

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### Disaster Recovery as a Service (DRaaS):

Using AWS as a DR Site for critical workloads

Whether you are running SAP on VMware on-premise with Hana Database or running other workloads including Linux, Windows, Kubernetes, Red Hat Openshift, backing up to the cloud can be cumbersome and costly. According to enterpriseappstoday.com report, 75% of small enterprises do not have disaster recovery plans in place and 60% of businesses experiencing data loss within 6 months will close down.

Wanclouds is introducing a re-imagined approach that simplifies setting up disaster recovery (DR) on AWS. The approach by Wanclouds reduces the costs, technical complexities, and brings simplicity & speed when backing up SAP, VMware, Linux, Windows, and Kubenetes, Red Hat Openshift workloads. It helps users set up cost-effective DR by leveraging hybrid cloud infrastructure such as VMware on-premise and public cloud as DR site.

#### Why Wanclouds' Disaster Recovery as a Service?

- → Efficient RTO and Flexible RPO
- → Setup Cold DR, Warm DR, or Hot DR
- → Comprehensive Single Pane of Glass for VMware, SAP, Kubernetes, Data, and Cloud Infra.
- → Flexible DR On-Prem to Cloud and across Clouds
- → Encryption in transit and at rest
- Non-Disruptive to running environments
- → Cost-effective
- Fully managed no need to learn clouds, multiple tools

**Price & Quote:** 

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#### **Additional Offering**

#### **VPC+ Cloud Cost Optimization as a Service:**

- → Optimize AWS environments in minutes with our discovery
- → View and implement AWS recommendations in with a single clicks
- → Monitor and track usage
- Continuous optimize

How to order:

Request to subscribe to the offering. For a detailed step-by-step walkthrough and demo, please visit Wanclouds website or contact sales@wanclouds.net

Wanclouds Inc. is a leading Multi-Cloud SaaS solution and managed service provider. We help enterprises with Migrations, Disaster Recovery, and Cloud Cost Optimization.

We look forward to assisting you on your Cloud journey

Contact us: sales@wanclouds.net or visit: www.wanclouds.net/pricing

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#### Scenarios

- → VMware VMs & Data
- → SAP workloads with HANA Database
- → Red Hat Openshift or Kubernetes clusters
- → Linux Servers (RHEL, Ubuntu, CentOS versions supported by AWS)
- → Windows Servers (versions supported by AWS)
- → Data and Storage
- → Setup DR across AWS regions for EKS clusters and VPC configurations

#### **DRaaS Offering Features**

- Minimum of 1 year subscription
- → Kick-off, Onboard the customer on VPC+
- Discover source environment
- → Setup AWS VPC Infrastructure for DR
- Backup workloads to S3 and restore on AWS
- Configure DR scenario according to customer RPO, RTO goals
- Provide cloud support for the DR setup and update DR setup as required
- → Customer to facilitate access and actively collaborate with Wanclouds
- → All source Operating systems and software has to be compatible with cloud and supported by AWS